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NEW QUESTION: 1
Which sales approach is recommended when positioning Aruba solutions?
A. Product-only selling
B. Price-only comparison
C. Outcome-based selling
D. Hardware-focused selling
Answer: C (LEAVE A REPLY)
The HPE sales methodology emphasizes understanding business outcomes such as improved security, automation, and user experience.

NEW QUESTION: 2
An IT security admin's priority is to manage the security risks from a growing number of personal and IoT devices on the network. Which feature of HPE Aruba Networking Central should you emphasize?
A. HPE Aruba Networking Device Insight provides real-time visibility and monitoring of all devices connected to the network.
B. HPE GreenLake for Networking solutions require management services from HPE Aruba Networking, reducing the risk of human errors.
C. HPE Aruba Networking Unified Infrastructure eases integration in a heterogeneous environment and simplifies management.
D. HPE Aruba Networking SD-WAN solutions send traffic to the data center for monitoring and behavior analysis.
Answer: (SHOW ANSWER)
The correct answer isAbecause Aruba Central withDevice Insightprovidesreal-time discovery, classification, and monitoringof all connected devices-including IoT, BYOD, and corporate endpoints.

This visibility is essential for identifying unmanaged or rogue devices, applying role-based access, and minimizing risks that come from a rapidly expanding device landscape.
Relevant extracts from official HPE Aruba Networking documentation:
* "Device Insight in Aruba Central uses AI/ML to automatically discover and profile all devices, including IoT and personal endpoints, with high confidence."
* "By providing continuous visibility and monitoring, Device Insight enables IT to detect rogue or misbehaving devices before they become a threat."
* "Central integrates with ClearPass to enforce least-privilege access policies based on device type and context."
* "This capability helps security admins close blind spots and manage risks associated with the proliferation of IoT and unmanaged devices." Why the other options are incorrect:
* BGreenLake for Networking is a consumption and service model, not a feature directly tied to IoT and personal device risk management.
* CUnified Infrastructure simplifies multi-domain management but does not directly address device-level visibility and risk.
* DSD-WAN does not solve the IoT/personal device visibility challenge; it is focused on WAN optimization and security.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central Device Insight - Solution Overview
* Aruba ESP Zero Trust Security for IoT - White Paper
* Aruba Central and ClearPass Integration - Technical Guide
* Aruba Client and Device Visibility - Product Brief

NEW QUESTION: 3
What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?
A. It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
B. It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.
C. It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.
D. It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 4
Which Aruba technology supports AI-based network troubleshooting?
A. Aruba Central AI Insights
B. Static monitoring
C. SNMP polling only

D. CLI diagnostics
Answer: (SHOW ANSWER)
AI Insights analyzes telemetry to detect issues and recommend fixes.

NEW QUESTION: 5
How does selling HPE GreenLake for Networking solutions benefit Channel partners?
A. They can sell HPE Aruba Networking solutions that are not available as traditional purchases.
B. They can convert their existing customers to lease agreements to extend the customer engagement.
C. They can offer their customers a significantly lower price per unit cost than a traditional networking purchase.
D. They can include their company's services as part of an HPE GreenLake for Networking solution.
Answer: D (LEAVE A REPLY)
The correct answer is D because HPE GreenLake for Networking is aconsumption-based, as-a- service model that allows channel partners to embed and sell their own services as part of the overall solution. This strengthens partner value by enabling differentiation, recurring revenue streams, and deeper customer relationships.

NEW QUESTION: 6
A customer needs to secure IoT devices that cannot run traditional endpoint security software.
Which Aruba feature should be highlighted?
A. Dynamic Segmentation
B. Static VLANs
C. Manual ACL configuration
D. NAT routing
Answer: A (LEAVE A REPLY)
Dynamic segmentation automatically assigns policies and segmentation rules based on user or device identity.

NEW QUESTION: 7
Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?
A. Being focused on budget and price-per-unit.
B. Preferring in-house support and maintenance.
C. Preferring to use network equipment beyond typical refresh cycles.
D. Reducing operational risk.
Answer: D (LEAVE A REPLY)

The correct answer is D because HPE GreenLake for Networking is designed for organizations seekingas-a-service consumption models that deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand. Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

NEW QUESTION: 8
What is a common challenge driving customers to upgrade their networks?
A. The network core and the network edge cannot interoperate with each other.
B. The wireless network cannot deliver the performance users need.
C. The wired network does not support the correct Ethernet technologies for users and IoT devices.
D. Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.
Answer: B (LEAVE A REPLY)
The correct answer isBbecause one of the most common drivers for network upgrades is thatlegacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications.With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.
Relevant extracts from HPE Aruba Networking documentation:
* "Many customers are upgrading to Aruba Wi-Fi 6/6E to address performance gaps created by legacy Wi-Fi networks that cannot meet today's demand."
* "Network modernization is primarily driven by the need for higher wireless throughput, improved efficiency for IoT and mobile devices, and support for cloud-based applications."
* "As organizations embrace hybrid work and IoT, wireless networks that fail to deliver required performance have become a leading reason for infrastructure refresh."
* "Aruba ESP and Aruba Central enable IT to modernize networks to ensure consistent high-performance wireless experiences." Why the other options are incorrect:
* ACore-to-edge interoperability is important, but not the most common driver compared to wireless performance issues.
* CEthernet technology gaps exist but are secondary compared to wireless upgrade demands.
* DCLI vs GUI management is a usability concern, but not the primary driver of network refresh projects.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba ESP Networking Modernization Overview
* Aruba Wi-Fi 6/6E/7 Upgrade Guide
* Aruba Edge-to-Cloud Trends and Drivers - Study Guide
* Aruba Central for Hybrid Work and IoT - Technical White Paper

NEW QUESTION: 9
Which Aruba product line provides enterprise wired switching?
A. Aruba CX Switches
B. Aruba Instant APs
C. Aruba Gateways
D. Aruba EdgeConnect
Answer: A (LEAVE A REPLY)
Aruba CX switches are Aruba's modern campus and data center switching platform designed with the AOS-CX operating system.

NEW QUESTION: 10
Based on recent trends, which common challenge can HPE Aruba Networking help customers overcome?
A. Struggles in accommodating the data shift from the edge to the main corporate data center.
B. Struggles in optimizing overprovisioned networks for a lower load of edge devices.
C. Difficulties providing secure, consistent connectivity for remote workers.
D. Difficulties making employees understand that accessing applications securely from home is impossible.
Answer: (SHOW ANSWER)
The correct answer is C because one of the most pressing challenges created by the recent shift to hybrid and remote work is ensuring secure, consistent, and reliable connectivity for remote workers. Aruba addresses this with Zero Trust Network Access (ZTNA), SD-WAN, and Secure Service Edge (SSE)capabilities integrated into Aruba ESP. These solutions simplify secure remote access and deliver consistent user experiences regardless of location.

NEW QUESTION: 11
A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?
A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
C. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
D. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.

Answer: (SHOW ANSWER)
The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence. Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

NEW QUESTION: 12
An IT decision-maker wants to automate troubleshooting processes and ensure the network is optimized. Based on these requirements, which feature should you emphasize?
A. HPE Aruba Networking Dynamic Segmentation
B. HPE Aruba Networking Fabric Composer
C. HPE Aruba Networking ClearPass Policy Manager
D. HPE Aruba Networking Network Insight
Answer: D (LEAVE A REPLY)
The correct answer is D because Aruba Network Insight (part of Aruba Central's AIOps capabilities) is specifically designed to automate troubleshooting, detect anomalies, and provide optimization recommendations. It uses AI/ML-based analytics to reduce mean time to resolution (MTTR), optimize network performance, and proactively prevent issues before they impact users.

NEW QUESTION: 13
What is one way that HPE Aruba Networking solutions close security gaps?
A. They offload security filtering and access control to endpoints by deploying HPE Aruba Networking agents to them.
B. They automate the deployment of predefined policies, which assign access rights based on users' and devices' location.
C. They implement a strict traffic flow in which traffic always flows from the edge to gateways and firewall in the data center and then to its destination.
D. They make it easier for customers to define and apply consistent policies that follow users wherever they go.
Answer: (SHOW ANSWER)
The correct answer is D because HPE Aruba Networking focuses on identity-based, role-driven policies that automatically follow users and devices across the network. This eliminates the need for manual reconfiguration of VLANs or ACLs, ensuring consistent policy enforcement across wired, wireless, and WAN environments. This dynamic, user- and device-centric approach is a cornerstone of Aruba's Zero Trust Security framework.

NEW QUESTION: 14

What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?
A. It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.
B. It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.
C. It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.
D. It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
Answer: B (LEAVE A REPLY)
The correct answer isBbecause HPE Aruba Networking Central Client Insights provides advanced device discovery, profiling, and classification, giving IT high confidence in the identity of each connected endpoint.
This enables enforcement of least-privilege access policies, which are foundational to Zero Trust Network Access (ZTNA).
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba Central's Client Insights service leverages AI/ML to automatically discover, classify, and monitor all connected endpoints, including IoT and BYOD, to provide high confidence in device identity."
* "With Client Insights, IT can implement Zero Trust principles by applying role-based and least- privilege access policies aligned to device type and posture."
* "Client Insights eliminates blind spots and minimizes risks by ensuring every device is visible and continuously verified, reducing the chance of unauthorized access or lateral movement." Why the other options are incorrect:
* AFabric Composer is a data center orchestration tool and does not integrate directly with Client Insights for firewall automation.
* Cdescribes a SIEM-like function, but Central Client Insights is focused on device discovery and profiling, not acting as a log repository.
* DZero Trust for remote access is delivered through Aruba SSE/ZTNA solutions, not Client Insights.
Client Insights applies within the enterprise network to secure connected endpoints.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central Client Insights - Solution Overview
* Aruba ESP Zero Trust Security - Technical White Paper
* Aruba AI-Powered Visibility and Control - Solution Brief
* Aruba ClearPass and Client Insights Integration - Deployment Guide

NEW QUESTION: 15
What is one advantage of HPE Aruba Networking private 5G?
A. It simplifies deployment by providing a one-size-fits-all solution.

B. Organizations can repurpose their existing HPE Aruba Networking APs for private 5G.
C. It provides a complete solution for ultra-reliable, high-performance connectivity.
D. Organizations can manage their 5G network with HPE Aruba Networking Fabric Composer.
Answer: C (LEAVE A REPLY)
The correct answer is C because HPE Aruba Networking private 5Gdelivers a comprehensive solution for ultra-reliable, high-performance wireless connectivity. It is designed for environments where Wi-Fi alone may not be sufficient, such as industrial IoT, manufacturing, ports, healthcare, and large-scale enterprise campuses. The solution ensures low latency, high availability, and secure connectivity tailored for mission-critical applications.

NEW QUESTION: 16
Which vertical industry commonly uses Aruba networking for smart hospitals?
A. Healthcare
B. Manufacturing
C. Retail
D. Transportation
Answer: (SHOW ANSWER)
Hospitals require secure connectivity for medical devices and patient systems.

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NEW QUESTION: 17
What is the main benefit of Aruba Dynamic Segmentation?
A. Simplified VLAN creation
B. Identity-based access control
C. Hardware cost reduction
D. WAN optimization
Answer: (SHOW ANSWER)
Dynamic segmentation allows network policies to follow users and devices regardless of connection point.

NEW QUESTION: 18

What is one of the advantages of selling HPE GreenLake for Networking Service Packs?
A. They enable you to add HPE Aruba Networking Intelligent Operations at discounted rate.
B. They simplify the process of designing and selling network-as-a-service solutions to customers.
C. They enable you to provide customers with fully customizable network-as-a-service solutions.
D. They enable you to sell HPE Aruba Networking solutions not available as traditional purchases.
Answer: B (LEAVE A REPLY)
The correct answer isBbecauseHPE GreenLake for Networking Service Packsare pre-defined bundles of network-as-a-service offerings that simplify how partners and customers can consume, design, and deliver network-as-a-service (NaaS). Instead of requiring custom design and lengthy proposals for every customer, Service Packs providestandardized offeringsthat accelerate adoption and make it easier for partners to sell NaaS consistently.
Relevant extracts from HPE Aruba Networking documentation:
* "GreenLake Service Packs simplify the design, sale, and deployment of NaaS by providing pre-defined packages for different customer needs."
* "These Service Packs accelerate time-to-value by offering ready-to-deploy solutions aligned to common customer requirements."
* "Service Packs reduce complexity in NaaS transactions, making it easier for partners to design, price, and deliver GreenLake solutions."
* "With HPE GreenLake for Networking, partners can streamline NaaS offerings and customers can adopt consumption-based models faster." Why the other options are incorrect:
* AIntelligent Operations is not tied to discounted pricing through Service Packs.
* CService Packs arestandardized, not fully customizable; customization is available through broader GreenLake engagements.
* DGreenLake Service Packs do not exist to sell "unavailable" solutions but to simplify howexisting Aruba solutionsare consumed as-a-service.
References (HPE Aruba Networking Solutions / Study Guides):
* HPE GreenLake for Aruba Networking Service Packs - Solution Overview
* Aruba ESP and NaaS Consumption Models - Study Guide
* HPE Partner Enablement for GreenLake Networking - Technical Guide
* HPE GreenLake Service Packs for Networking - Business Value Brief

NEW QUESTION: 19
An IT security admin's priority is to manage the security risks from a growing number of personal and IoT devices on the network. Which feature of HPE Aruba Networking Central should you emphasize?

A. HPE Aruba Networking Device Insight provides real-time visibility and monitoring of all devices connected to the network.
B. HPE Green Lake for Networking solutions require management services from HPE Aruba Networking, reducing the risk of human errors.
C. HPE Aruba Networking Unified Infrastructure eases integration in a heterogeneous environment and simplifies management.
D. HPE Aruba Networking SD-WAN solutions send traffic to the data center for monitoring and behavior analysis.
Answer: A (LEAVE A REPLY)
The correct answer is A because Aruba Central with Device Insightprovidesreal-time discovery, classification, and monitoring of all connected devices--including IoT, BYOD, and corporate endpoints. This visibility is essential for identifying unmanaged or rogue devices, applying role- based access, and minimizing risks that come from a rapidly expanding device landscape.

NEW QUESTION: 20
Which solution enables secure remote access and Zero Trust Network Access (ZTNA)?
A. Aruba SSE
B. Aruba AirWave
C. Aruba NetEdit
D. Aruba Fabric Composer
Answer: (SHOW ANSWER)
Aruba Secure Service Edge delivers cloud-based security including ZTNA and secure web gateway capabilities.

NEW QUESTION: 21
An IT decision-maker wants to automate troubleshooting processes and ensure the network is optimized.
Based on these requirements, which feature should you emphasize?
A. HPE Aruba Networking Dynamic Segmentation
B. HPE Aruba Networking Fabric Composer
C. HPE Aruba Networking ClearPass Policy Manager
D. HPE Aruba Networking Network Insight
Answer: D (LEAVE A REPLY)
The correct answer isDbecauseAruba Network Insight(part of Aruba Central's AIOps capabilities) is specifically designed toautomate troubleshooting, detect anomalies, and provide optimization recommendations.It uses AI/ML-based analytics to reduce mean time to resolution (MTTR), optimize network performance, and proactively prevent issues before they impact users.
Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Network Insight leverages machine learning to automatically detect problems, recommend resolutions, and optimize performance across the network."
* "By automating troubleshooting, IT teams spend less time firefighting and more time on strategic initiatives."
* "Network Insight correlates user experience data with infrastructure performance to provide actionable recommendations."
* "With AI-driven AIOps, Aruba Central reduces manual troubleshooting and ensures networks remain optimized." Why the other options are incorrect:
* ADynamic Segmentation provides consistent role-based security policies, not troubleshooting automation.
* BFabric Composer automates data center fabric operations, not network troubleshooting for campus
/edge environments.
* CClearPass Policy Manager enforces access policies but does not provide optimization or troubleshooting automation.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central AIOps and Network Insight - Solution Overview
* Aruba ESP AI-Powered Troubleshooting - White Paper
* Aruba Central AI Insights and Recommendations - Product Brief
* Aruba Central Network Optimization - Deployment Guide

NEW QUESTION: 22
What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?
A. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.
B. By providing a "sandbox" environment, in which traffic can be safely inspected for malware.
C. By automatically adding rules to role-based access control policies in response to new types of threats.
D. By providing policy recommendations that admins can quickly preview and apply.
Answer: D (LEAVE A REPLY)
The correct answer is D because Aruba Central simplifies security by offering policy recommendations through AI-powered insights. These recommendations help IT administrators enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration. Admins can review the suggested policies and apply them directly, reducing human error and improving security posture.

NEW QUESTION: 23
Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

A. Being focused on budget and price-per-unit.
B. Preferring in-house support and maintenance.
C. Preferring to use network equipment beyond typical refresh cycles.
D. Reducing operational risk.
Answer: D (LEAVE A REPLY)
The correct answer isDbecauseHPE GreenLake for Networkingis designed for organizations seekingas-a- service consumption modelsthat deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.
Additionally, GreenLake incorporatesHPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.
Relevant extracts from HPE Aruba Networking documentation:
* "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."
* "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."
* "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."
* "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified lifecycle management." Why the other options are incorrect:
* APrice-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing.
* BGreenLake isdelivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.
* CUsing equipment beyond refresh cycles isoppositeof GreenLake's model, which ensures technology remains current without heavy upfront investments.
References (HPE Aruba Networking Solutions / Study Guides):
* HPE GreenLake for Aruba Networking - Solution Overview
* HPE GreenLake for Networking Technical White Paper
* Aruba ESP and GreenLake Consumption Models - Study Guide
* HPE GreenLake Customer Benefits Guide

NEW QUESTION: 24
You are meeting with a potential customer for HPE Aruba Networking data center solutions. Which question best directs the conversation to the benefits of HPE Aruba Networking CX 10000?
A. How are you protecting your data center network traffic from cyberattacks?
B. How are you securing IoT devices so they do not put your network at risk?

C. What is your company's plan for recovering from a ransomware attack that targets your data center?
D. How would highly accurate location-based services benefit your organization in managing the data center?
Answer: (SHOW ANSWER)
The correct answer isAbecause the Aruba CX 10000 Switch Series is designed specifically to address east- west security in the data center by integratingstateful firewalling and distributed services directly into the top-of-rack switch. This provides protection for network traffic within the data center against cyberattacks such as lateral movement, ransomware spread, and insider threats.
Relevant extracts from official HPE Aruba Networking documentation:
* "The Aruba CX 10000 with Pensando provides a unique ability to extend Zero Trust and distributed firewalling deep into the data center, securing traffic east-west at scale."
* "By embedding stateful security services directly in the switching fabric, the CX 10000 eliminates blind spots where east-west traffic would otherwise go unprotected."
* "Organizations can now protect critical workloads from advanced threats by applying segmentation and firewall policies closest to the application." Why the other options are incorrect:
* BSecuring IoT devices is primarily a campus/edge use case (addressed by Aruba Central, ClearPass, and Dynamic Segmentation), not a core CX 10000 differentiator.
* CRansomware recovery is important but focuses on backup/restore and disaster recovery, not the proactive in-fabric security benefits of CX 10000.
* DLocation-based services are a WLAN and edge networking capability, not relevant to data center switching.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba CX 10000 Switch Series with Pensando - Product Overview / Data Sheet
* Aruba ESP Data Center Networking - Solution Overview
* Aruba Zero Trust and Distributed Services Architecture - Technical White Paper
* HPE Aruba Networking Competitive Positioning for Data Center Solutions

NEW QUESTION: 25
You want to determine if a decision-maker might be interested in HPE Aruba Networking Central with AI for networking. What is a good topic to discuss?
A. The difference between machine learning and other forms of artificial intelligence (AI).
B. The need to accelerate network troubleshooting so IT can focus on strategic initiatives and innovation.
C. The benefits of better aligning the data center IT operations team with the development team.
D. The security benefits of applying intelligent access policies that follow users and devices.
Answer: B (LEAVE A REPLY)

The correct answer is B because Aruba Central with AI for Networking is designed to help IT organizations reduce the amount of time spent on manual troubleshooting and reactive network management. By leveraging AI-driven insights, anomaly detection, and prescriptive recommendations, Aruba Central allows IT to accelerate root cause identification, reduce mean- time-to-resolution (MTTR), and redirect resources toward innovation and strategic initiatives.

NEW QUESTION: 26
Which advantage does HPE Aruba Networking Fabric Composer provide?
A. It dynamically reroutes traffic when bottlenecks occur on the network.
B. It uses AI to detect issues and provide recommendations for addressing them.
C. It provides visibility into both physical and virtual networks.
D. It allows IT to provision both HPE Aruba Networking switches and APs.
Answer: (SHOW ANSWER)
The correct answer isCbecauseHPE Aruba Networking Fabric Composeris specifically designed to deliver visibility and simplified management across both physical and virtualized network fabrics in data center environments.It integrates with virtualization platforms (e.g., VMware vSphere, NSX) to extend visibility into workloads and virtual machines, alongside physical switches and fabrics. This unified visibility reduces operational complexity and ensures application performance.
Relevant extracts from HPE Aruba Networking documentation:
* "Aruba Fabric Composer is an intelligent, API-driven orchestration solution that provides end-to-end visibility across physical and virtual networks."
* "It enables IT teams to understand both physical topologies and virtualized workloads, reducing blind spots in data center operations."
* "The solution integrates with VMware and container platforms, giving IT unified insight and control over hybrid infrastructures." Why the other options are incorrect:
* ADynamic rerouting of traffic is a function ofSD-WAN, not Fabric Composer.
* BAI-driven issue detection and recommendations are part ofAruba Central with AI Insights, not Fabric Composer.
* DFabric Composer is focused ondata center fabrics and virtualization visibility, not AP provisioning.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Fabric Composer - Solution Overview
* Aruba Data Center Networking Technical White Paper
* Aruba ESP in the Data Center - Study Guide
* Aruba Fabric Composer Integration with VMware - Technical Brief

NEW QUESTION: 27
What key trend is driving customer demand for Aruba networking solutions?
A. Decreasing internet use

B. Growth of IoT devices
C. Reduced security threats
D. Decline of wireless networking
Answer: B (LEAVE A REPLY)
IoT expansion requires stronger visibility, security, and segmentation capabilities.

NEW QUESTION: 28
What common challenge for network admins is created by an expanding remote workforce?
A. Data center networks are not designed to receive so much external traffic.
B. Typical VPN solutions are complex and take a lot of time to support.
C. Home equipment often lacks support for Wi-Fi 6.
D. The shift in traffic away from the campus makes optimization difficult.
Answer: B (LEAVE A REPLY)
The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA)and SASEmodels to simplify operations and improve security.

NEW QUESTION: 29
What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?
A. It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.
B. It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.
C. It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.
D. It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
Answer: B (LEAVE A REPLY)
The correct answer is B because HPE Aruba Networking Central Client Insights provides advanced device discovery, profiling, and classification, giving IT high confidence in the identity of each connected endpoint. This enables enforcement of least-privilege access policies, which are foundational to Zero Trust Network Access (ZTNA).

NEW QUESTION: 30
A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

A. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.
B. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
C. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
D. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
Answer: A (LEAVE A REPLY)
The correct answer isCbecause Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs withleast-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforcesapplication- and user- specific policies, shrinking the attack surface and preventing lateral movement.
Relevant extracts from official HPE Aruba Networking documentation:
* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
* AScalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
* BAruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
* DLower cost is not the primary positioning; the value lies in enhanced security and reduced risk.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
* Aruba ESP Zero Trust Security - Technical White Paper
* Aruba SSE and ZTNA for Remote Workforce - Product Brief
* Aruba Security and Access Control - Deployment Guide

NEW QUESTION: 31
What is one feature that sets HPE Aruba Networking location-based services apart from the competition?
A. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.

B. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
C. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
Answer: A (LEAVE A REPLY)
The correct answer isAbecause Aruba Wi-Fi 6/6E/7 APs include anintegrated GPS receiverthat enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment ofAruba Location Servicesin Aruba Central.
Relevant extracts from HPE Aruba Networking documentation:
* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."
* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."
* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:
* BLocation-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.
* CWhile developer tools exist, GitHub scripts arenot the defining featureof Aruba's differentiation in LBS.
* DAruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Location Services and GPS-Enabled APs - Technical Overview
* Aruba Central Deployment Guide - Indoor Location and Mapping
* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities
* Aruba ESP Value Differentiators - Location-Based Services

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NEW QUESTION: 32

Which Aruba wireless feature helps improve performance in high-density environments such as stadiums?

A. ClientMatch

B. DHCP relay

C. Static routing

D. STP

Answer: A (LEAVE A REPLY)

Aruba ClientMatch wireless optimization dynamically steers clients to the best access point and radio band for optimal performance.

NEW QUESTION: 33

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

A. How much the decision maker understands about how wireless encryption works.

B. How much visibility and control the customer has over users and IoT devices on the network.

C. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.

D. How IT can improve the user experience for employees using their personal mobile devices.

Answer: (SHOW ANSWER)

The correct answer isBbecause the foundation of Aruba's Zero Trust Security strategy isvisibility, control, and continuous monitoring of all users and devices-including IoT-on the network.Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

* "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
* "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
* "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
* "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:

* AWireless encryption knowledge is not a determining factor for Zero Trust adoption-it is too narrow and technical.
* CPerimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.

* DUser experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Zero Trust Security - Solution Overview
* Aruba ESP (Edge Services Platform) Security White Paper
* Aruba ClearPass Device Insight - Technical Guide
* Aruba Central Client Insights - Solution Brief

NEW QUESTION: 34
What is one feature that sets HPE Aruba Networking location-based services apart from the competition?
A. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.
B. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
C. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
Answer: A (LEAVE A REPLY)
The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

NEW QUESTION: 35
Which outcome could the customer achieve with Network Insights in HPE Aruba Networking Central?
A. Identify performance issues and follow recommendations for resolving the issue.
B. Automatically detect any client connecting to the network and block any client with suspicious behavior.
C. Search for users, endpoints, or locations status; provide a status report; and automatically resolve any issues detected.
D. Detect and profile Internet of Things (IoT) devices connected to the network.
Answer: A (LEAVE A REPLY)
The correct answer isAbecauseAruba Network Insights, a feature of Aruba Central's AI-powered operations (AIOps), focuses onidentifying performance issues and providing actionable, prescriptive recommendationsto resolve them. This enables IT teams to proactively address network issues before they impact end users, improving operational efficiency and minimizing downtime.

Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba Central AIOps with Network Insights provides actionable recommendations to resolve network performance issues."
* "AI/ML-based analytics continuously monitor network health, identifying anomalies and performance degradations."
* "By offering prescriptive guidance, Central reduces mean time to resolution (MTTR) and empowers IT teams to optimize the network."
* "Network Insights transforms reactive troubleshooting into proactive operations by identifying issues early and suggesting corrective actions." Why the other options are incorrect:
* BBlocking suspicious clients is part ofClearPass Policy Managerand Zero Trust enforcement, not Network Insights.
* CSearching for users and endpoints with automated resolution aligns more withClearPass and Client Insights, not Network Insights.
* DIoT profiling is handled byDevice Insight, not Network Insights.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central AIOps and Network Insights - Solution Overview
* Aruba ESP AI-Powered Troubleshooting - White Paper
* Aruba Central AI Insights and Recommendations - Product Brief
* Aruba Central Performance Optimization - Deployment Guide

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